



AIR CONDITIONERS

13 to 16 SEER; Single Stage and Two Stage

CHOOSE RELIABILITY AND EFFICIENCY. RIGHT NOW.



SOME DECISIONS ARE TOUGH. THIS ONE ISN'T.

When you consider a Blue Ridge[™] system, quality and value are a given. You're getting peace of mind with great features and a smart design—and best of all, you get it right now.



Efficiency ratings

Consider the SEER ratings that measure system performance. Higher numbers mean greater efficiency and lower energy bills for you.



Superior coil protection

For durability in harsh environments, corrosion protection technology is featured on select Blue Ridge air conditioner units, protecting against corrosive elements and extending the life of your air conditioner for years to come.



Immediate savings

With a high-efficiency system, you may qualify for local utility and energy incentives as well as rebates. Your Blue Ridge professional can provide you with the latest information so you can take full advantage of available moneysaving opportunities.



Is it time to replace your unit?

It can be hard to decide whether to repair or replace. Here are a few things to keep in mind when you're deciding:

- Age of the unit Consider a new unit if your air conditioner is 10-12 years old.
- Updates New technology makes units more efficient and easier to control. Plus, older units use R-22 refrigerant that's scarce and expensive to recharge.
- Repair costs Once repair costs exceed 50% of the cost of a new unit, a new purchase might be in order.



WHATEVER YOUR NEEDS, A BLUE RIDGE AIR CONDITIONER IS THE RIGHT CHOICE, RIGHT NOW.



4AC16LT

Creating a home environment that's perfect for you.

With efficiencies of up to 16 SEER, the 4AC16LT exceeds federal energy-efficiency standards. Beyond lowering your monthly energy bill, this unit can operate at lower speed with longer cycles—allowing for more even temperatures, quieter operation and better humidity control.



4AC16L

Saving you more, month after month.

The 4AC16L delivers significant energy savings and efficiencies of up to 16 SEER when paired with a matched Blue Ridge variable-speed or constant-torque furnace or air handler. Your Blue Ridge dealer can recommend the right pairing for your home.





4AC14B*

Getting back to normal, quickly and effectively.

Offering efficiencies beginning at 14 SEER, the 4AC14B is the easy way to replace an old unit and gain efficiency and reliability.



4AC13L**

Worry-free and energy-efficient performance.

Enjoy season after season of worry-free operation. The 4AC13L delivers the highest level of reliability to ensure you'll be greeted by a comfortable environment every time you come home.

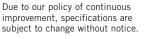


4AC13B**

Well-built design gives you comfort now and for years to come.

The 4AC13B provides dependable performance when you need it. It's 100% factory-tested to ensure your air conditioner will last year after year.









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